

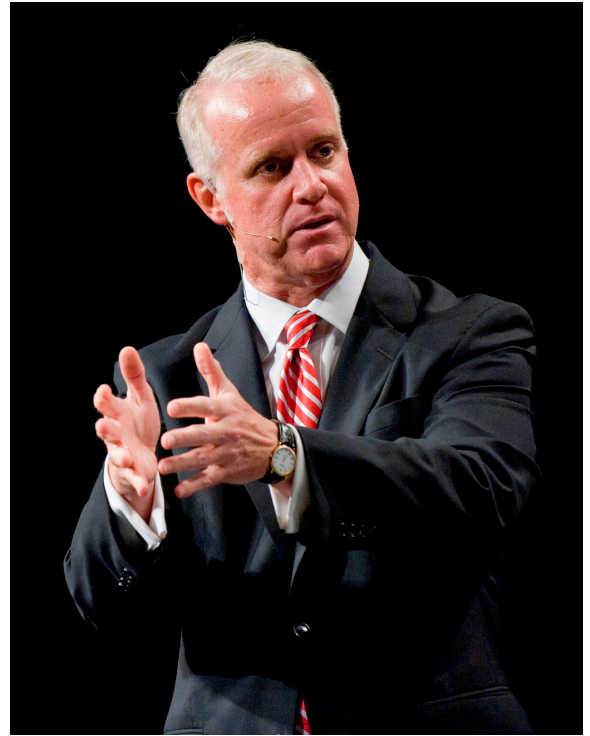
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BOB PAFF

“Communicating to WinSM!”

“Bob Paff has an incredible ability to connect with people in a touching and personal way” — Dave Heydrick, M.D.

Direct, unfiltered and always full of wit, Bob is equal parts motivational speaker, executive coach, and business communications specialist! Let Bob’s expertise and “real world” solutions propel your team to newfound success!



POPULAR PRESENTATIONS:

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Topic: Motivation

“It’s taken me twenty years to become an overnight success,” says Bob Paff. However, you can shortcut your success curve as Bob puts it all together — empowering you with a lifetime of skills and experiences.

Prospecting: Feeding Your Business

Topic: Sales

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Relationship Building: Personally Connecting to Profits

Topic: Communication Skills

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ME Inc: The Business of You

Topic: Empowerment

Whether you own the company or work in the mail-room, your success begins every day your feet hit the floor. For it is not the company that writes the amount on your paycheck, it is the value you bring to work everyday that does. Why? Because you are the CEO of ME Inc. You are the greatest resource you can ever be given!

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“Out of the 100’s of Industry meetings and seminars I’ve attended... Bob has the refreshing ability to easily connect with the audience from the new employee to the 40 year veteran. His message is relevant, inspirational, genuine and passionate as are the stories and experiences he shares from his life. Bob’s presentation was targeted and on point. He delivers important and actionable material. You can tell he lives for the moment and doesn’t hesitate. I highly recommend Bob!”

— David Decker, CLU , ChFC
President of Innovative Underwriting Services

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- **How to Survive and Prosper — The Power of Relationship Marketing**
- **The Walk of Excellence**
- **Everyone’s Writing the Great American Novel**
- **Attitude is All We’ve Got**
- **All Things Being Equal**
- **“Sales” is More Than a Five-Letter Word!**



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Communication Skills	Leadership
Customer Service	Management
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Designed for groups of all sizes, Bob’s presentations leave everyone from administrative assistants to CEOs feeling more competent, confident and energized in nearly every area of their lives.

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